## **Kenton Johnson**

Western USA | (302)KentonJ | ResFin@KentonJohnson.com

Kenton is successful in project development for: business, government and non-profits, in both technical and non-technical markets. *Performed or supervised all aspects of his businesses: management, IRR/ROI analysis, finance, projections, budgeting, cash flow, statistics, documentation, accounting and reporting.* 



#### **Education**

**Certificates:** Corporate Finance, Wharton School, University of Pennsylvania, 2014 Marketing, Business School, University of Colorado, 1995

BS, General Engineering, San Jose State University, California, 1970

# Financial/Analysis Accomplishments – 25+ years

\$200K - \$100M+ Commercial Properties - 100+ in Colorado and Credible Countries - 12 years (included in Rentals duration below)

Extensive research and ROI analysis using MS Office, advanced Internet software/searches and property websites, established: credibility, appraisal, projections, used for multi-medium site inspection (Internet, on-site with photographs). Complete reporting using MS Office, uploaded Internet pages on multiple servers.

Rentals – Condos (former homes and current 3<sup>rd</sup> bedroom) – Denver, Centennial and Littleton CO – 21 years

All ROI analysis, purchasing, renting, collections, legal actions, contractor RFQs, progress tracking and payments, sale, bookkeeping, and complex tax research and preparation.

#### Rehabs/Rentals – Former home and investments – Metro Denver CO – 5 years

All ROI analysis, renting, creditor applications and negotiations, contractor RFQs, progress tracking and payments, expense negotiations and payments, Section 8 reporting, bookkeeping and tax preparation.

## **USAF SR-71 Reconnaissance System – Beale AFB CA – 18 months**

Highly-advanced mathematical analysis of electrical intelligence, data verification, programming and reporting to three levels of management. Mission critical.

### **USFS Contractor – San Jose CA – 2 years**

All transportation statistical and multi-disciplinary decision analysis, programming and reporting to contract and government management.

### Engineer in Training – San Jose CA (Semi-Automated) Traffic Control – 4 years

All traffic statistical analysis, data verification, programming and reporting to three levels of management.

#### College Apartments – San Jose CA – 3 Years

All renting, collections, contractor payments, bookkeeping and reporting to owners.

Conventional History, Project Management and Accomplishments follows

# **History, Project Management and Accomplishments** (conventional)

## Prosper Systems, LLC – Owner, Chief Consultant

Jan 2005 - Present

Business and real estate sales, business startup/expansion planning, and internet marketing. Evaluate/write/edit business plans/presentations.

Brief

CompWellness Network – Owner, Writer/Editor/Publisher

Sep 1996 - Jan 2012

Organized, documented, marketed and sold healthcare practitioners, practitioner groups, related businesses and full-spectrum health information. CompWellness.net

**High-Tech Marketing – Owner, Chief Consultant** 

Sep 1987 - Aug 1996

Created and executed marketing plans, promotions and sales for high-tech companies of many sizes. Increased sales by as much as 400%.

Brochure/Referrals

Engineering Computer Applications, Inc/Newsletter – Owner

Aug 1978 - Dec 1990

Designed and implemented hardware and software applications. Taught 50 Seminars, US and abroad. DBA: Colorado Computer Consulting (CCC). *ECAN* 

Denver Water Department - Consultant, Programmer, Publisher Jan 1976 - Aug 1978

Trained, organized and consulted on utilizing new mainframe computer.

DWD

**Aerospace – Software/Hardware Engineer** 

Aug 1971 - Sep 1975

Contractor: Designed and implemented hardware and software systems in NORAD Cheyenne Mountain. 1st Lt: Led programming team on SR-71 ELINT system. *Clearance: Top Secret, Special Intelligence.* Honorable Discharge. SDC, USAF

California State University, Bay Area, Engineer-in-Training

Sep 1965 - Aug 1971

Part-Time Jobs: *MS Thesis*; Engineer-in-Training, San Jose Traffic Control, analyzed and programmed all applications for state-of-the-art automated traffic system; Programmer/ Analyst, *USFS traffic project* (highest-paid student); Manager, 12- and 24-unit Apartments; Water Quality Inspector; Mystery Shopper; Math Prof Assistant.

### **Additional Information**

**Business Skills**: ProjectServices.KentonJohnson.com

Writing: Writing.KentonHJohnson.com

**Recommendations**: Recommendations.KentonHJohnson.com